



**The Royal
Melbourne
Hospital**

Advancing health for everyone, everyday.

Could this be you?

**Join The Royal
Melbourne
Hospital Team**



Position Description

Clinical Product Optimisation Lead

Our reputation for caring for all Melburnians is as essential to who we are as any scientific breakthrough we make. We're here when it matters most, and we'll continue to be the first to speak out for our diverse community's wellbeing.

Advancing health for everyone, every day.

POSITION SUMMARY

The role requires a clinically credible perioperative or surgical nurse leader with recent clinical practice experience, demonstrated management experience and proven project management capability. The incumbent will work across complex stakeholder environments to influence clinical practice, facilitate consensus and deliver sustainable value improvement outcomes.

Key responsibilities include:

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- Take reasonable care for your safety and wellbeing and that of others.
- Work in your scope of practice and seek help where required.
- Work in partnership with consumers, patients and where applicable carers and families.
- Work collaboratively with colleagues across all RMH teams.
- Continue to learn through mandatory training and other learning activities.
- Seek feedback on your work including participation in annual performance discussion.
- Speak up for safety, our values and wellbeing.
- Prioritise wellbeing and ensure safe work practices are developed and adhered to in their area.
- Respect that the RMH is a smoke-free environment.
- Lead a GIRFT-style clinical value program to identify, analyse and reduce unwarranted variation in clinical practice, prostheses, implants and high-cost consumables.
- Deliver actionable insights through analysis of clinical, utilisation, procurement and financial data to support evidence-based decision making and performance improvement.
- Lead clinical engagement and consultative processes with surgeons, nursing leaders, perioperative teams and operational stakeholders to achieve clinically supported standardisation outcomes.
- Manage complex organisational, professional and clinical stakeholder relationships to achieve consensus in environments with competing priorities and perspectives.
- Partner with clinicians and multidisciplinary teams to achieve product standardisation, rationalisation and value-based care outcomes while maintaining patient safety and quality.
- Lead stakeholder engagement, governance and change management activities to build clinical consensus and support sustainable adoption of improvement initiatives.
- Support procurement and product governance activities to optimise value, strengthen contract compliance and deliver measurable clinical, operational and financial benefits.
- Act as the primary interface between clinical services and procurement, ensuring clinical requirements, evidence and stakeholder perspectives inform sourcing, contracting and governance decisions.
- Facilitate collaborative decision-making between clinicians, procurement and suppliers to achieve balanced outcomes that optimise patient care, standardisation, value and sustainability.
- Contribute to organisation-wide and service/division initiatives and planning activities.
- Ensure training needs of direct reports are identified and undertaken.
- Undertake benchmarking and comparative analysis of clinical and product utilisation across RMH services and external health services.
- Utilise H-TRAK and other relevant procedural and utilisation datasets to support evidence-based product, prosthesis and consumables optimisation initiatives.

Internal	External
• Procurement & Supply Chain Team, in particular the Clinical Products Advisor • Clinical Service Directors, Heads of Unit, Director of Nursing and Medical Leads • Nursing and Perioperative Services Leadership • Clinical Governance, Quality and Patient Safety Teams • Finance, Business Intelligence and Data Analytics • Clinical Product Evaluation and Governance Committees	• Health Share Victoria (HSV) • Medical Device, Prostheses and Consumables Suppliers • Therapeutic Goods Administration (TGA) and Regulatory Bodies • Other Health Services and Precinct Partners • Clinical Networks, Colleges and Professional Associations • Industry, Value-Based Healthcare and Clinical Improvement Forums

Formal Qualifications:

- ### Essential:

- Desirable:

- ## KEY PERFORMANCE INDICATORS

Your performance will be measured through your successful:

- Clinical Product Optimisation Lead | Procurement and Supply Chain | September 2026 6/7

- Aim to provide a working environment that is safe and without risk to the health, safety and wellbeing of all employees, patients and consumers, and visitors.
- Speak up for patient, consumer, colleague and visitor safety, escalating issues if required.
- Deliver Safe, Timely, Equitable, Person-centred Care (STEP) in line with our clinical governance framework.
- Work in accordance with relevant policies, procedures, standards and legislation including those related to clinical or competency requirements, risk management, discrimination, equal opportunity and health safety and wellbeing.

OUR COMMITMENT:

- **Equity, Inclusion, Belonging and Safety**

- As a leader in healthcare, we recognise the need to foster a culture of equity, inclusion, and belonging — safe spaces where every individual is empowered to be their authentic self, contributing meaningfully to the collective well-being of our community.

- **First Nations Commitment**

- We acknowledge and pay our respects to the Traditional Owners of the lands on which we work and stand in solidarity with Aboriginal and Torres Strait Islander peoples. We are committed to creating a culturally safe environment that honours First Nations voices, knowledge, and self-determination through inclusive governance, respectful policies, and a steadfast commitment to anti-racism. The Royal Melbourne aspires to lead by example in addressing the injustices of colonisation and its ongoing impacts.

- **Child Safe Standards**

- RMH is a child safe organisation. We are dedicated to fostering an environment that respects and upholds the rights of children and young people, in line with the Child Safe Standards. We actively embed these standards in our culture, policies, and practices, ensuring that the safety and wellbeing of children and young people is a central priority.

- **Equal Opportunity and Accessibility**

- We are proud to be an equal opportunity employer that champions diversity in all its forms. We value the strengths and perspectives that come from people of all backgrounds, identities, abilities, and lived experiences. We encourage applicants from all communities, and we will provide reasonable adjustments to support equitable participation.

- **Thriving Together**

- Together, we are committed to fostering an environment where everyone feels respected, safe, and empowered to thrive.

ACCEPTANCE

I acknowledge and accept that this position description represents the duties, responsibilities and accountabilities that are expected of me in my employment in the position. I understand that The RMH reserves the right to modify position descriptions as required, however I will be consulted when this occurs.

Employee Signature

Employee Name (please print)

Date _____